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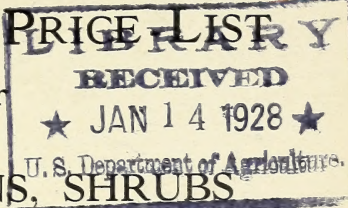
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Spring 1928

WHOLESALE PRICE LIST

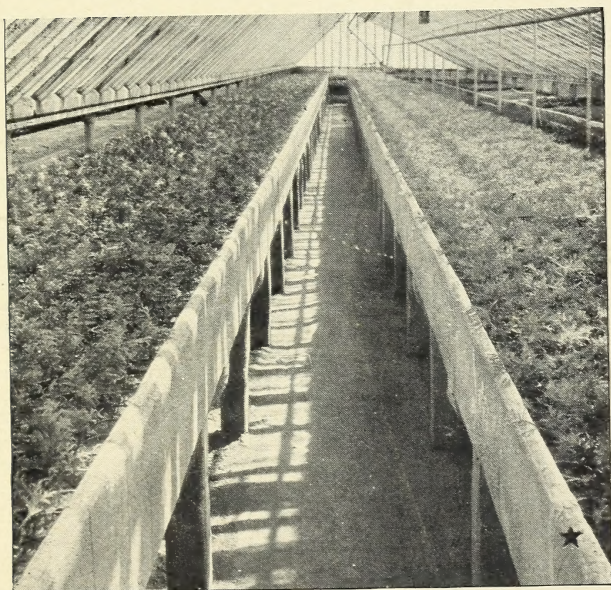


of

EVERGREENS, SHRUBS

VINES, CANNAS

LINING-OUT STOCK



Isn't it reasonable to judge that the clean-cut appearance, of such propagating houses as this one, is reflected in Lining-out Evergreens that are just a little better than those offered elsewhere?

The Conard-Pyle Co.

ROBERT PYLE, *President*

WEST GROVE, PA.

(Chester Co.)

Established 1897



The CONARD-PYLE COMPANY

ROBERT PYLE, President

What the Auctioneer says:

This list cancels all previous quotations, and the terms and conditions shown will carry in all Bulletins for Spring, 1928.

The prices printed in this list are based upon present market conditions, and are for immediate acceptance, subject to change without notice and stock being unsold. All goods are offered f. o. b. West Grove; **packing** at cost or **free for cash with order**. We sell **250 or more at the 1,000 rate** and **25 or more at the 100 rate**.

Orders are booked with the understanding that they shall become void should injury befall the stock from flood, error in count, drought, fire, or other causes beyond our control.

Shipments travel at purchaser's risk, and in the absence of definite instructions from the buyer, stock will be forwarded according to our best judgment without assuming responsibility.

Claims, if any, must be made immediately on receipt of goods.

Terms cash, except to those with established credit, who may make special arrangements for payment.

We endeavor to keep varieties true to name and will replace, on proper proof, any not true; but we do not guarantee the success of the grower. In event of untrue stock, our liability must be limited to invoice value at time of shipment.

Copy of Pennsylvania State Certificate of Inspection on all orders.

We invite correspondence from prospective buyers, but ask that all communications be written on printed business stationery so that we can grant trade prices to only those individuals or firms actually entitled to receive them.

The plant names used in this list conform, for the most part, with "Standardized Plant Names," adopted by The American Joint Committee on Horticultural Nomenclature.

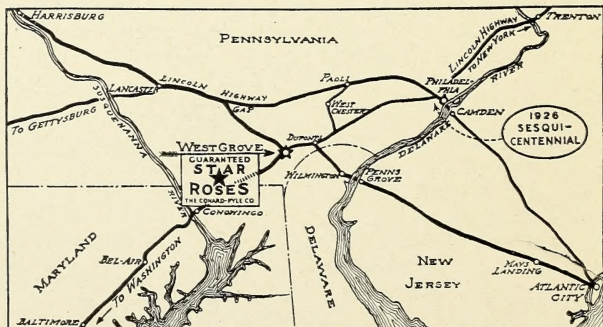
Members American Association of Nurserymen, Eastern Nurserymen's Association, Pennsylvania Nurserymen's Association, etc.

THE CONARD-PYLE COMPANY

(The Conard & Jones Co. became The Conard-Pyle Co. January 1, 1925)

ROBERT PYLE, *President*
R. T. SATTERTHWAIT, *Vice-President*
E. P. GROFF, *Secretary-Treasurer*

WEST GROVE,
PENNA.



90% of the world's Mushrooms are grown near West Grove, which is in the extreme southeast corner of Pennsylvania, within 25 miles of three other states.

WHOLESALE PRICE-LIST

SPRING, 1928

Proper property for profit-seekers!

Lining-Out Evergreens

Our Famous 2¼ in. Pot Plants

250 of a kind at 1000 rate

Progressive Nurserymen now follow the method, in which we pioneered, of handling young Evergreens in pots. You probably know potted stock, but we should like to emphasize that the plants here offered are propagated with greater care than the average, and with much more time allowed for root development than is usual. The fact that more and more of the leading plantsmen in America are depending solely upon this stock is the best reason why you should try an order this Spring!

(See also back cover page.)

| | 100 | 1,000 |
|--|---------|----------|
| JUNIPERUS ch. pfitzeriana (Pfitzer Juniper) | \$16.00 | \$140.00 |
| communis hibernica (Irish Juniper) | 14.00 | 120.00 |
| RETINOSPORA obtusa (Hinoki Cypress) | 18.00 | 160.00 |
| pl. lutescens (Dwarf Yellow Plume Cypress) | 12.00 | 100.00 |
| pisifera (Sawara Retinospora) | 10.00 | 90.00 |
| pis. aurea (Golden Sawara Retinospora) | 10.00 | 90.00 |
| pis. filifera (Thread Retinospora) | 12.00 | 100.00 |
| pis. plumosa (Plume Retinospora) | 9.00 | 75.00 |
| squarrosa sulphurea (Sulphur Moss) | 15.00 | 130.00 |
| squarrosa veitchi (Veitch Moss Cypress) | 15.00 | 130.00 |
| TAXUS cuspidata (Spreading Japanese Yew) | 20.00 | 180.00 |
| cuspidata nana (Dwarf Japanese Yew) | 20.00 | 180.00 |
| THUJA occ. compacta (Parsons Arborvitae) | 12.00 | 100.00 |
| occ. elegantissima (Golden-tipped Arborvitae) | 12.00 | 100.00 |
| occ. pumila (Green Globe Arborvitae) | 12.00 | 100.00 |
| occ. pyramidalis (American Pyramidal Arborvitae) | 12.00 | 100.00 |
| occ. siberica (Siberian Arborvitae) | 10.00 | 90.00 |
| occ. vervaeneana (Vervaene Arborvitae) | 10.00 | 90.00 |
| occ. vervaeneana variegata (Variegated Vervaene Arborvitae) | 10.00 | 90.00 |
| (Biota) orientalis sieboldi (Siebold Arborvitae) | 18.00 | 150.00 |

Plan now for beautiful rows next Summer!

Exceptional Evergreens

Including our famous 2 1/4 in. pot plants



Jump at these Junipers if you want *real value* in 1 1/2 to 2 ft. specimens — not many left.

Balling and Burlapping: 5 cts. each for plants measuring up to and including 2 ft.; 10 cts. each for those up to and including 2 ft.; and 15 cts. each for all larger than these. *Examples:* 6 to 8 in., 8 to 12 in., etc., at 5 cts.; 1 to 1 1/2 ft., 1 1/2 to 2 ft., etc., at 10 cts.; 2 to 2 1/2 ft., 3 to 4 ft., etc., at 15 cts.

Varieties Marked **TT** are twice transplanted; set out from 2 1/4" pots and growing in the fields since May, 1927. In other words, a year older than the 2 1/4" pot plants.

BUXUS sempervirens suffruticosa. *True Dwarf Box*
 Dwarf grower, with very dark green leaves. A most beautiful plant for edging walks and flower-beds. Hardy and may be trimmed any shape. 10 100 1,000
 4 to 6 in. \$1.25 \$10.00 \$90.00

JUNIPERUS chinensis pfitzeriana. *Pfitzer Juniper*
 Highly recommended, and perhaps the handsomest green Juniper. Medium to large grower, dense in center, spreading to pointed, feathery, graceful foliage.
 2 1/4-in. pots, for lining out . . . \$2.00 \$16.00 \$140.00
 1 1/2 to 2 ft. (see cut above) . . . 20.00 150.00

communis hibernica. *Irish Juniper*
 A very narrow pyramid. Useful for its spire-like effect.
 2 1/4-in. pots, for lining out. . . . \$2.00 \$14.00 \$120.00

RETINOSPORA obtusa. *Hinoki Cypress*
 Graceful tree; foliage bright, clear green. Grows slowly and has a marked Japanese appearance.
 2 1/4-in. pots \$2.00 \$18.00 \$160.00

pisifera. *Sawara Retinospora*
 Loosely pyramidal, with excellent feathery foliage. It is a hardy, graceful and rapid-growing evergreen.
 2 1/4-in. pots, for lining out . . . \$1.50 \$10.00 \$90.00
 1 year field (TT) 2.50 20.00 180.00

pisifera aurea. *Golden Sawara Retinospora*
 2 1/4-in. pots, for lining out . . . \$1.50 \$10.00 \$ 90.00
 1 year field (TT) 2.50 20.00 180.00
 10 to 12 in. 6.00 50.00
 1 to 1 1/2 ft. 11.50 100.00

WHOLESALE PRICE-LIST

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Specimen of *Retinospora Plumosa*, 1 to 1½ ft; going good

Retinospora pisifera filifera.

Thread Retinospora

An elegant, drooping form. The thread-like, pensile branchlets are very graceful and are furnished with small, sharp-pointed, glossy green leaves.

| | | | |
|---------------------------------------|--------|---------|----------|
| | 10 | 100 | 1,000 |
| 2¼-in. pots, for lining out | \$1.50 | \$12.00 | \$100.00 |
| 1 year field (TT) | 2.50 | 20.00 | 180.00 |
| 9 to 12 in. | 8.50 | 75.00 | |

pisifera plumosa.

Plume Retinospora

Dwarf and dense-growing; branches slender and feathery.

| | | | |
|---------------------------------------|--------|---------|---------|
| 2¼-in. pots, for lining out | \$1.50 | \$ 9.00 | \$75.00 |
| 1 year field (TT) | 2.50 | 20.00 | 180.00 |
| 10 to 12 in. | 3.50 | 30.00 | |
| 1 to 1½ ft. (see cut above) | 6.00 | 50.00 | |

pisifera plumosa aurea.

Golden Plume Retinospora

| | | | |
|-----------------------------|------|-------|--------|
| 1 year field (TT) | 2.50 | 20.00 | 180.00 |
|-----------------------------|------|-------|--------|

plumosa lutescens.

Dwarf Yellow Plume Cypress

Forms a low, broad, round-topped bush; bright yellow-tipped branchlets.

| | | | |
|---------------------------------------|--------|---------|----------|
| 2¼ in. pots, for lining out | \$1.50 | \$12.00 | \$100.00 |
| 4 to 6 in. | 6.00 | 50.00 | |

squarrosa sulphurea.

Sulphur Moss

A beautiful variety, sulphur-tinted; quite distinct.

| | | | |
|-----------------------|--------|---------|----------|
| 2¼-in. pots | \$2.00 | \$15.00 | \$130.00 |
|-----------------------|--------|---------|----------|

squarrosa veitchi.

Veitch Moss Cypress

Silvery blue foliage, soft and graceful, gives woolly appearance. Broad, pyramidal outline in young plants.

| | | | |
|---------------------------------------|--------|---------|----------|
| 2¼-in. pots, for lining out | \$2.00 | \$15.00 | \$130.00 |
| 1 year field (TT) | 2.50 | 20.00 | 180.00 |
| 6 to 8 in., bushy | 4.00 | 35.00 | |

*There are hundreds of chances today to sell Evergreens.
Grow plenty of stock.*

The CONARD-PYLE COMPANY

ROBERT PYLE, President

| | | | |
|---|--|---------|----------|
| TAXUS cuspidata. | <i>Spreading Japanese Yew</i> | | |
| Extremely hardy. Spreading, bushy habit. Rich, deep green leaves. Valuable for foundation planting. | | | |
| 2¼-in. pots, for lining out . . . | \$2.50 | \$20.00 | \$180.00 |
| | 10 | 100 | 1,000 |
| cuspidata nana. | <i>Dwarf Japanese Yew</i> | | |
| Often called "cuspidata brevifolia." The spreading branches are thickly clothed with short, dark green needles. | | | |
| 2¼-in. pots, for lining out . . . | \$2.50 | \$20.00 | \$180.00 |
| THUJA occidentalis compacta. | <i>Parsons Arborvitae</i> | | |
| Dwarf, dense grower, almost globe-shaped. Bright green foliage. Handsome. | | | |
| 2¼-in. pots, for lining out . . . | \$1.50 | \$12.00 | \$100.00 |
| 6 to 8 in. | 4.00 | 35.00 | |
| occidentalis elegantissima. | <i>Golden-tipped Arborvitae</i> | | |
| Rich, lustrous green foliage; branches tipped with yellow. | | | |
| 2¼-in. pots, for lining out . . . | \$1.50 | \$12.00 | \$100.00 |
| 1 year field (TT) | 3.00 | 25.00 | 225.00 |
| 6 to 8 in. | 4.00 | 30.00 | |
| occidentalis pumila. | <i>Green Globe Arborvitae</i> | | |
| Dwarf; globe-shaped. | | | |
| 2¼-in. pots, for lining out . . . | \$1.50 | \$12.00 | \$100.00 |
| 8 in. | 8.00 | 75.00 | |
| occidentalis pyramidalis. | <i>American Pyramidal Arborvitae</i> | | |
| A choice narrow, columnar tree that grows from 20 to 30 feet high. Stays bright green in winter. Excellent for accents and formal planting. | | | |
| 2¼-in. pots, for lining out . . . | \$1.50 | \$12.00 | \$100.00 |
| 1 year field (TT) | 3.00 | 25.00 | 225.00 |
| occidentalis sibirica. | <i>Siberian Arborvitae</i> | | |
| Compact, pyramidal habit; constant in color; fine for hedges and screens. | | | |
| 2¼-in. pots, for lining out . . . | \$1.50 | \$10.00 | \$90.00 |
| 1 year field (TT) | 3.00 | 25.00 | 225.00 |
| 6 to 8 in. | 8.50 | 75.00 | |
| 8-in., bushy | 11.50 | 100.00 | |
| occidentalis vervaeneana. | <i>Vervaene Arborvitae</i> | | |
| Graceful, bronze, mottled tree for many uses. | | | |
| 2¼-in. pots, for lining out . . . | \$1.50 | \$10.00 | \$90.00 |
| 1 year field (TT) | 2.50 | 20.00 | 180.00 |
| occidentalis vervaeneana aurea. | <i>Golden Vervaene Arborvitae</i> | | |
| 6 to 8 in | \$4.00 | \$35.00 | |
| occidentalis vervaeneana variegata. | <i>Variiegated Vervaene Arborvitae</i> | | |
| 2¼-in. pots, for lining out . . . | \$1.50 | \$10.00 | \$90.00 |
| 10 to 12 in. | 6.00 | 50.00 | |

Evergreen Grafts

Ready April 1st

A limited supply of the following varieties on transplanted understocks in 2¼" pots. Write for prices.

| | |
|--------------------------|-----------------------|
| Chamaecyparis lawsoniana | Tri. de Boskoop |
| Juniperus chinensis | |
| " virginiana | cannarti |
| " " " | elegantissima |
| " " " | glauca |
| Thuja occ. | elegantissima |
| " " | pyramidalis |
| " " | sibirica |
| " " | orientalis aurea nana |
| " " | elegantissima |

If you would sell more Evergreens, get more to sell

WHOLESALE PRICE-LIST

SPRING, 1928



Oak Brand Shrubs

Vines, Hedge Plants, Lining-Out Stock

The dot ● indicates Improved Varieties.



Big, bushy Barberry makes fine foundations. (New low prices)

ABELIA grandiflora. *Glossy Abelia*
Popular for border plantings. Dainty pink and white flowers abundantly produced.

| | | | |
|-----------------------|--------|---------|---------|
| | 10 | 100 | 1,000 |
| 2¼ in. pots | \$1.50 | \$10.00 | \$90.00 |

AMPELOPSIS tricuspidata (veitchi). *Japanese Creeper*
Clings as it grows. Foliage in autumn turns crimson.

| | | | |
|----------------------------------|--------|--------|---------|
| 2¼-in. pots, for lining out . . | \$1.00 | \$8.00 | \$65.00 |
| 4-in. pots, excellent plants . . | 2.50 | 20.00 | 180.00 |
| 1 year field | 2.50 | 20.00 | 180.00 |

● **tricuspidata atropurpurea.** *Purple Japanese Creeper*
The habit of attaching itself firmly and closely to stonework placed *Ampelopsis tricuspidata* (*Boston Ivy*) in the forefront of popularity. This new variety, *Atropurpurea*, is similar to the type and possesses the added attraction of dark purple leaves not changing to green.

| | | |
|-----------------------|--------|---------|
| | 10 | 100 |
| 2¼-in. pots | \$2.50 | \$20.00 |

● **BERBERIS julianae.** *Wintergreen Barberry*

This is a handsome shrub of rather upright habit, said to be the hardiest of evergreen Barberries. Its long leather-like leaves assume a brilliant crimson tint in autumn. *Berberis Julianae* attracted much attention from Nurserymen who saw it in our fields this Summer, and judging by orders already booked it will be a good seller.

| | | |
|--------------------|--------|---------|
| 4 to 6 in. | \$3.00 | \$25.00 |
|--------------------|--------|---------|

berberis thunbergi. (Seedlings.) *Japanese Barberry*
Indispensable for hedges; also excellent for massing. Brilliant autumn coloring; scarlet berries.

| | | | |
|---|--------|---------|----------|
| | 10 | 100 | 1,000 |
| 1½ to 2 ft. | \$1.50 | \$12.00 | \$100.00 |
| 2½ to 3 ft., extra heavy, bushy, 3-yr. (see cut) | 2.50 | 18.00 | 150.00 |

Better shrubs will bring you better profits

The CONARD-PYLE COMPANY

ROBERT PYLE, President

- **thunbergi minor.** *Box Barberry*
 Smaller in every way than the type; more compact in habit. For border-work where Box is not hardy it is excellent.

| | | | |
|--------------------|--------|---------|---------|
| | 10 | 100 | 1,000 |
| 6 to 8 in. | \$1.50 | \$10.00 | \$80.00 |

- **wilsonae.** *Wilson Barberry*
 Bailey says of *Berberis Wilsonae*, named for Dr. E. H. Wilson, the noted plant explorer, now Keeper of Arnold Arboretum of Harvard University: "Very distinct, handsome shrub, with small foliage assuming a brilliant fall coloring. Last year's branches are reddish brown. It has proved hardy at the Arnold Arboretum (in Massachusetts) in somewhat sheltered positions." Much used for specimens.

| | | | | |
|----------------------------|--------|--------|---------|----------|
| | Each | 10 | 100 | 1,000 |
| 1 to 1½ ft., 2-yr. | \$0.35 | \$3.00 | \$25.00 | \$225.00 |

- BUDDLEIA davidi magnifica.** *Oxeye Butterfly Bush*
 Extensive bloomer, even the first year. Flowers deep violet-rose, delightfully fragrant.

| | | | |
|---------------------------------------|--------|---------|--------------|
| 2¼ in. pots, for lining out | | \$ 7.00 | \$ 60.00 |
| 1½ to 2 ft. | \$0.25 | \$2.00 | 15.00 130.00 |
| 3 to 4 ft. | .35 | 2.50 | 20.00 |

- CALLICARPA purpurea.** *Beautyberry*
 Pink flowers in August; light purple berries.

| | | | |
|---------------------|--------|--------|---------|
| | Each | 10 | 100 |
| 2½ to 3 ft. | \$0.40 | \$3.50 | \$30.00 |
| 3 to 4 ft. | .45 | 4.00 | 35.00 |

- CARYOPTERIS incana (mastacanthus).** *Bluebeard*
 Compact bushes about 2 feet tall. Flowers sky-blue.

| | | | | |
|------------------------|--------|--------|---------|----------|
| | Each | 10 | 100 | 1,000 |
| 2¼ in. pots, | | | \$ 7.00 | \$ 60.00 |
| 1 to 1½ ft. | \$0.25 | \$2.00 | 15.00 | |

- CELASTRUS scandens.** *American Bittersweet*
 Yellow flowers, followed by orange-colored berries.
 2-yr. \$0.25 \$2.00 \$15.00

- CLEMATIS paniculata.** *Sweet Autumn Clematis*
 Intensely sweet-scented, small, creamy white flowers completely cover the vine.

| | | | |
|---------------------------------------|--------|---------|---------|
| 2¼-in. pots, for lining out | \$1.00 | \$ 7.00 | \$55.00 |
| 2-yr. | 2.00 | 15.00 | 135.00 |

- DEUTZIA crenata.** *Double Pink Deutzia*
 Strong grower, double flowers tinted rosy white.

| | | | |
|--------------------|--------|--------|---------|
| | Each | 10 | 100 |
| 3 to 4 ft. | \$0.30 | \$2.50 | \$18.00 |

- **crenata magnifica.** *Magnificent Deutzia*
 A most distinct variety with exceptionally large clusters of pure white double flowers, produced in wonderful profusion. Easily the finest of all Deutzias.
 2 to 3 ft. \$0.45 \$4.00 \$35.00

- deutzia gracilis.** *Slender Deutzia*
 White, bell-shaped flowers. Dwarf grower, nice for edging other shrubbery. Each

| | | | |
|-----------------------|--------|---------|---------|
| | 10 | 100 | 1,000 |
| 2¼ in. pots | | \$ 7.00 | \$60.00 |
| 12 to 15 in. | \$0.25 | \$2.00 | 15.00 |
| 1 to 1½ ft. | .30 | 2.50 | 22.50 |

- gracilis rosea.** *Slender Pink Deutzia*
 Closely resembles Slender Deutzia. Light rose-colored flowers. A pleasing variety.

| | | | |
|-----------------------|--------|---------|---------|
| 2¼ in. pots | | \$ 7.00 | \$60.00 |
| 2½ to 3 ft. | \$0.60 | \$5.00 | 45.00 |

- lemoinei.** *Lemoine Deutzia*
 Early white. Much superior to *D. gracilis*.

| | | | |
|-----------------------|--------|---------|---------|
| 2¼ in. pots | | \$ 7.00 | \$60.00 |
| 2½ to 3 ft. | \$0.45 | \$4.00 | 35.00 |

Sell your customers plants they can be proud of

WHOLESALE PRICE-LIST

— SPRING, 1928 —

● **scabra eximia.** *Improved Slender Pink Deutzia*

This variety is an improvement over *Deutzia gracilis rosea*, formerly considered one of the most pleasing Deutzias. The flowers are slightly pink on the outside and the plant is well adapted to shrubby plantings.

| | | | |
|---------------------|--------|--------|---------|
| | Each | 10 | 100 |
| 2½ to 3 ft. | \$0.50 | \$4.00 | \$35.00 |

EUONYMUS japonicus. *Evergreen Burning Bush*

A most ornamental evergreen shrub that is a moderate, shapely, upright grower.

| | | | | |
|-----------------------------|--------|--------|---------|---------|
| | Each | 10 | 100 | 1,000 |
| 2¼-in. pots, for lining out | | | \$ 7.00 | \$60.00 |
| 3-yr. 10 to 12 in. | \$0.35 | \$3.00 | 25.00 | |

radicans. *Winter Creeper*

A splendid covering for low retaining walls. Small, rich green leaves.

| | | | |
|-----------------------------------|--------|--------|---------|
| | Each | 10 | 100 |
| 2¼-in. pots, for lining out . . . | | \$1.20 | \$ 7.00 |
| 2-yr. | \$0.25 | 2.25 | 17.50 |

● **radicans minimus (kewensis).** *Baby Winter Creeper*

For rockeries this pretty variety is a delightful subject. Its small oval foliage is of a very dark green with lighter veins, and the splendid trailing habit of the plant makes it desirable also for carpeting the ground.

| | | | |
|------------------|--------|---------|----------|
| | 10 | 100 | 1,000 |
| 3 in. pot plants | \$2.00 | \$15.00 | \$120.00 |

radicans variegata. *Variegated-leaf Winter Creeper*

Leaves green and white

| | | | |
|-----------------------------------|--------|--------|---------|
| | Each | 10 | 100 |
| 2¼-in. pots, for lining out . . . | | \$1.20 | \$ 7.00 |
| 2-yr. | \$0.25 | 2.25 | 18.00 |

radicans vegetus. *Big-leaf Winter Creeper*

A most beautiful vine, bearing bright red berries well into the winter.

| | | |
|-----------------------------------|--------|--------|
| 2¼-in. pots, for lining out . . . | \$1.50 | \$8.00 |
|-----------------------------------|--------|--------|

● **FORSYTHIA intermedia spectabilis**

Showy Border Forsythia

Of those useful shrubs, the Forsythias, this is acknowledged the showiest variety. It is the most profuse bloomer of all, every branch completely covered with large deep-golden flowers before the leaves appear. Adapted to shrubby backgrounds.

| | | | | |
|-----------------------------|--------|--------|---------|----------|
| | Each | 10 | 100 | 1,000 |
| 2¼-in. pots, for lining out | | | \$10.00 | \$ 80.00 |
| 1 to 1½ ft. | \$0.30 | \$2.50 | 20.00 | 180.00 |
| 3 to 4 ft. | .45 | 3.50 | 30.00 | 250.00 |



Forsythia Spectabilis

Encourage people to plant for pleasure

The CONARD-PYLE COMPANY

ROBERT PYLE, President



Hydrangea arborescens of a nice size to sell well

viridissima. *Green-stem Forsythia*
 Green bark; thick, dark green leaves. Deep yellow flowers.
 Each 10 100
 2½ to 3 ft. \$0.25 \$2.25 \$15.00

● **HIBISCUS syriacus (Althea), Wm. R. Smith.**
 A splendid giant-flowering variety, naturally forming symmetrical bushy specimens. Glistening pure white flowers like great morning-glories fully four inches in diameter; under ordinary cultivation they open out flat quite different from the older types which only partially expand. Blooms are produced in profusion from early July until late September, and are very conspicuous at a period when comparatively few Shrubs are in flower. Each 10 100 1,000
 2¼-in. pots \$2.00 \$15.00 \$125.00
 1-yr., field-grown . . . \$0.35 3.00 25.00 225.00

HYDRANGEA arborescens. *Smooth Hydrangea*
 Blooms right after early spring flowers are gone, and the great white flowers last until late August.
 3-in. pots, for lining out \$12.00 \$100.00
 2 to 2½ ft. \$0.35 \$3.00 25.00 225.00
 3 to 4 ft. (see cut above) .50 4.00 35.00 325.00

paniculata grandiflora. *Peegee Hydrangea*
 An old variety still in strong demand.
 2¼-in. pots, for lining out \$7.00 \$60.00

KERRIA japonica fl.-pl. *Japanese Kerria*
 True double Corchorus. Desirable, strong grower bearing golden yellow, double flowers.
 2¼-in. pots, for lining out \$ 7.00 \$ 60.00
 1½ to 2 ft. \$0.35 \$3.00 25.00 200.00

LIGUSTRUM ibolium. *Ibolium Privet*
 A cross between Ibota and California privet, combining the hardiness and vigor of the former with the beauty of the latter.
 2 to 2½ ft. \$1.00 \$6.00 \$45.00
 2 to 3 ft. 1.20 7.00 65.00

ibota regelianum. (Cuttings.) *Regel Privet*
 Very desirable for shrubbery or evergreen plantings. Makes splendid, low, dense hedges.
 1 to 1½ ft. \$0.20 \$1.50 \$12.00 \$100.00
 2½ to 3 ft.30 2.50 20.00

You can sell more, if you have it

WHOLESALE PRICE-LIST

— SPRING, 1928 —

● **lucidum.** *Glossy Privet*

A most desirable Autumn shrub with handsome, glossy, evergreen foliage. Said to be hardy as far north as Baltimore.

| | Each | 10 | 100 | 1,000 |
|---------------------|--------|--------|---------|----------|
| 1 to 1½ ft. | \$0.50 | \$4.50 | \$40.00 | \$350.00 |

ovalifolium. *California Privet*

Thrives in all kinds of soil and situations. The ever-popular hedge plant.

| | 10 | 100 | 1000 |
|-----------------------------------|--------|--------|---------|
| 2½ to 3 ft. | \$0.60 | \$4.00 | \$35.00 |
| 4 to 5 ft., extra heavy | .75 | 6.00 | 50.00 |

ovalifolium variegatum. *Golden Privet*

Leaves variegated with pale yellow. A rather slow grower.

| | | |
|---------------------------------------|---------|---------|
| 2¼-in. pots, for lining out | \$10.00 | \$80.00 |
|---------------------------------------|---------|---------|

LONICERA morrowi. *Morrow Honeysuckle*

One of the most attractive berried bushes grown. Fine for screens or backgrounds to other shrubs. Yellow flowers; brilliant, long-lasting scarlet berries.

| | Each | 10 | 100 |
|--------------------|--------|--------|---------|
| 3 to 4 ft. | \$0.30 | \$2.25 | \$18.00 |

● **pileata.** *Privet Honeysuckle*

Privet-like glossy leaves. A beautiful evergreen or half-evergreen shrub with spreading, sometimes prostrate branches. Yellowish white flowers short-stalked upright and fragrant, followed by pale violet berries. Splendid for covering rocks.

| | | |
|---------------------------------------|--------|------------|
| 2¼-in. pots, for lining out | \$1.50 | \$10.00 |
| 6 to 8 in., 2-yr. | \$0.35 | 3.00 25.00 |

tatarica alba. *Tatarian Honeysuckle*

A most adaptable shrub. White flowers followed by translucent berries.

| | | | |
|--------------------|--------|--------|---------|
| 3 to 4 ft. | \$0.30 | \$2.25 | \$18.00 |
|--------------------|--------|--------|---------|

LYCIUM chinense. *Chinese Matrimony Vine*

Small, rosy purple flowers, followed by brilliant scarlet berries.

| | | | |
|---------------|--------|--------|---------|
| 2-yr. | \$0.25 | \$2.00 | \$15.00 |
|---------------|--------|--------|---------|

NANDINA domestica. *Nandina*

One of the handsomest broad-leaved Evergreens in the South. Foliage is light in effect. Beautiful fall coloring. Red berries.

| | | | |
|----------------------|--------|--------|---------|
| 3-in. pots | \$0.25 | \$2.00 | \$15.00 |
| 6-in. pots | .45 | 4.00 | 35.00 |

PHILADELPHUS, Avalanche. *Dwarf Mock Orange*

Large, fragrant, white flowers on arching branches.

| | | | |
|---------------------|--------|--------|---------|
| 1½ to 2 ft. | \$0.20 | \$1.75 | \$15.00 |
| 2½ to 3 ft. | .35 | 3.00 | 25.00 |

Bouquet Blanc. *White Bouquet Mock Orange*

Low, dense habit. Large white flowers, borne in immense quantities.

| | | | |
|---------------------|--------|--------|---------|
| 2½ to 3 ft. | \$0.35 | \$3.00 | \$25.00 |
|---------------------|--------|--------|---------|

Manteau d'Hermine. *White Mantle Mock Orange*

A dwarf variety with very small leaves.

| | | | |
|---------------------|--------|--------|---------|
| 2 to 2½ ft. | \$0.30 | \$2.50 | \$22.50 |
|---------------------|--------|--------|---------|

● **splendens.** *Splendid Mock Orange*

This Philadelphus makes a most attractive specimen shrub. It is a strong-growing variety of arching habit, with dense foliage, and produces a great abundance of pure white flowers.

| | | | |
|---------------------|--------|--------|---------|
| 1½ to 2 ft. | \$0.30 | \$3.50 | \$20.00 |
| 2½ to 3 ft. | .45 | 4.00 | 30.00 |

Improved varieties stimulate trade

The CONARD-PYLE COMPANY

ROBERT PYLE, President

● **Virginal.** *Virginal Mock Orange*
 Here is the most beautiful variety of its class. It produces large double-crested flowers of pure white, deliciously fragrant. Blooms two and one half inches across and in May and early June completely cover the branches. Bloom all Summer,

| | Each | 10 | 100 | 1,000 |
|----------------------------|--------|--------|---------|----------|
| 3-in. pots, for lining out | | | \$15.00 | \$135.00 |
| 1½ to 2 ft. | \$0.35 | \$3.00 | 25.00 | 200.00 |

● **Argentine.** *Silver-leaf Mock Orange*
 Flowers borne three to a cluster; leaves of a silvery sheen.

| | Each | 10 | 100 |
|---------------------|--------|--------|---------|
| 2 to 2½ ft. | \$0.40 | \$3.50 | \$25.00 |

● **Glacier.** *Glacier Mock Orange*
 This shrub produces rather small double milk-white flowers, clustered by six or seven in thick panicles.

| | | | |
|---------------------|--------|--------|---------|
| 2 to 2½ ft. | \$0.40 | \$3.50 | \$25.00 |
| 2½ to 3 ft. | .45 | 4.00 | 35.00 |

SPIRAEA, Anthony Waterer. (see cut) *Waterer Spirea*

The perpetually blooming Red Spirea. It makes nice shapely bushes 2 to 3 feet high and bears flat clusters of rich, rosy red flowers throughout the summer.

| | Each | 10 | 100 | 1,000 |
|-----------------------------|--------|--------|---------|----------|
| 2¼-in. pots, for lining out | | | \$ 7.00 | \$ 60.00 |
| 1½ to 2 ft., very bushy . | \$0.25 | \$2.25 | 20.00 | 180.00 |
| 2 to 2½ ft. | .35 | 3.00 | 25.00 | 225.00 |

prunifolia. *Bridal Wreath*

Handsome, dark green, shining foliage turning orange in autumn. White flowers in May.

| | | | | |
|-----------------------------|--------|--------|---------|---------|
| 2¼-in. pots, for lining out | | | \$ 7.00 | \$60.00 |
| 2½ to 3 ft. | \$0.30 | \$2.50 | 20.00 | |

thunbergi. *Thunberg Spirea*

Slender, arching branches, clothed with pure white flowers. Small, feathery, light-green leaves.

| | | | | |
|-----------------------------|--------|--------|---------|---------|
| 2¼-in. pots, for lining out | | | \$ 7.00 | \$60.00 |
| 3 to 4 ft. | \$0.40 | \$3.50 | 30.00 | |

vanhouttei. *Van Houtte Spirea*

Most popular hardy Spirea. Pure snow-white flowers all over the plant.

| | | | | |
|---------------------|--------|--------|---------|----------|
| 2½ to 3 ft. | \$0.25 | \$2.00 | \$14.00 | \$125.00 |
|---------------------|--------|--------|---------|----------|



The perpetual-blooming red Spirea, *Anthony Waterer*; well-suited for edging other shrubs

Use potted lining out stock for better stands and bigger plants

WHOLESALE PRICE-LIST

SPRING, 1928



Weigela Eva Rathke

SYMPHORICARPOS racemosus *Snowberry*

Conspicuous white berries; attractive foliage. Succeeds well in shaded locations. Each 10 100
 2½ to 3 ft. \$0.25 \$2.00 \$16.00

VIBURNUM tomentosum plicatum. *Japanese Snowball*

Fairly covered with great white balls of snow about Memorial Day. Heavy-ribbed, dark green foliage, peculiarly becoming. (Our reputation for lining out stock of this shrub is well-known far and wide in the trade.) Each 10 100 1,000
 3-in. pots, for lining-out \$1.50 \$12.00 \$100.00
 1 to 1½ ft. \$0.30 2.50 20.00 180.00

WEIGELA, Eva Rathke. (see cut) *Red-flowered Weigela*

The Everblooming Weigela. Dark red flowers, marked white, and splendid foliage produce an effect not to be had in any other shrub; flowers continuously. 1½ to 2 ft. \$0.30 \$2.50 \$18.00 \$150.00
 2 to 2½ ft.35 3.00 20.00 180.00
 2½ to 3 ft.40 3.50 25.00 225.00

rosea. *Pink Weigela*

Rose-pink flowers in great profusion. Vigorous grower. Each 10 100
 3 to 4 ft. \$0.30 \$2.50 \$18.00

WISTERIA frutescens magnifica. *Yellow-eye Wisteria*

Lavender-blue flowers. 2-yr. \$0.30 \$2.50 \$20.00

Hardy Phlox

One of the most popular Perennials
 Strong one-year field plants

Price: \$1 for 10; \$7 per 100; \$60 per 1,000
Mrs. Jenkins. Considered best pure white.
Prof. Schliemann. Lavender or lilac-rose.
Rijinstroom. Beautiful rose-pink.

Wind up the mainspring of your profits with Weigela Eva Rathke

The CONARD-PYLE COMPANY

ROBERT PYLE, President

卐 CANNAS

You can get *more display* for *less money*, and *attract more trade* with these Cannas, than by any other means we know of.



This was a field of gorgeous color all summer, which you may have enjoyed while motoring past our grounds.

Prices are for plump dormant divisions, 2 to 3 eyes, plus roots. Prices of plants from 3-in. pots, ready May 1, are same as for dormant roots except \$3 per 100 must be added on all varieties priced below at less than \$8 per 100.

Four Fine Novelties, Introduced in 1927

We are delighted to offer our patrons a very choice assortment of new Cannas. They have been selected by prominent visitors as well as our own most critical experts and they constitute the cream taken from the large collection of unintroduced seedlings left to us by our former Vice-President, Antoine Wintzer, after thirty years of progressive hybridizing.

We calculate that more than 50 per cent of the Cannas in first-class American gardens today are of our own introduction, which in this catalogue are marked with a Swastika 卐. The mere fact that so large a proportion of what we first introduced still continue in favor is ample evidence of our high standard.

Among the newer introductions are to be found most lovely shades, as charming as in orchids. What a relief they are from the old railroad station reds, and truly a valuable contribution to the happy and alluring colors of the summer garden. You will be delighted with these.

卐 **DELICIOUS** (10074). 3½ ft. Large flowers with broad, round petals of firm substance. Color is lemon-yellow, mottled with long dots of old-rose. The heads of the flowers come early and are continuously in bloom. Foliage is green. The individual flowers are not so attractive but when massed in beds this Canna is very effective. Price, \$1.00 each; \$75 per 100.

卐 **HOLLYWOOD** (10103.) 4 ft. A most beautiful Canna with green leaves, bronzed stems, and nice open flower-heads. Color is orange-pink, shading out to salmon-orange at the tips of the petals, and the throat is clear begonia-rose. Flower-heads are borne well above the foliage. A most outstanding color, different from anything else yet produced. Price, \$1.00 each; \$75 per 100.

卐 **HONOLULU** (10126). "Bronze-leaf City of Portland." 3 ft. Splendid open flowers of La France pink heavily overlaid with deeper pink. The lovely bronze foliage makes a nice setting for the dainty pink blooms. The flowers are large, well-formed, and come in great trusses well above the foliage. Has the same color and habit as "City of Portland." Price, \$1.50 each; \$100 per 100.

卐 **MONTEZUMA** (4931). 3½ ft. Rich, velvety firm flowers of Nopal red and scarlet. A dazzling color remarkable for its brilliancy, and the erect, firm stems carry great heads of these gorgeous flowers, high above the decorative bronze foliage, which in itself is attractive even if there were no blooms. This is the richest red Canna known up to this time. Price, \$1.00 each; \$75 per 100.

INTRODUCTORY OFFER

5 each of these four Novelties, 20 in all, \$17.00

卐 Indicates varieties originated and introduced by The Conard-Pyle Co.

WHOLESALE PRICE-LIST

SPRING, 1928

☛ CANNAS, *The Better-Known Varieties*

| | | | |
|---|--------|---------|---------|
| ☛ American Beauty. 5 ft. Richest colored Canna we know. Large flowers of oriental carmine . . . | 10 | 100 | 1,000 |
| | \$1.50 | \$10.00 | \$90.00 |
| ☛ Beacon. 4 ft. Medium-sized flowers of rich cardinal-red | .85 | 5.00 | 40.00 |
| ☛ Golden Wedding. 3 ft. Finest dwarf yellow. Large flowers, held well above the foliage. | 6.00 | 50.00 | 400.00 |
| ☛ King Midas. 5 ft. Outstanding variety, coming into great popularity. Glittering gamboge-yellow | 3.00 | 25.00 | 200.00 |
| ☛ Laird's Favorite. 4 ft. A most attractive new orange-yellow . . | 4.00 | 35.00 | 325.00 |
| ☛ Mohawk. 5 ft. Often called "Bronze-leaved President" . . . | 2.50 | 20.00 | 180.00 |

☛ **MRS. PIERRE S. DU PONT.** 4 ft. What a glorious show this Canna makes in our fields and trial-beds during the summer. It is amazingly lovely and an ever-constant source of delight to all who see it. It is the queen of all the pink Cannas, and continues throwing up an abundance of bloom from June till frost comes.

Color is a vivid watermelon-pink and each individual flower is very large but does not wilt in the hot summer sun. Visitors here are amazed that such a marvelous head of glorious flowers can be produced on one stem. One plant will make several heads of bloom in a season. Prices, \$8.50 for 10; \$75.00 per 100.

| | | | |
|--|------|-------|--------|
| ☛ New York. 6 ft. Carmine blooms; erect stems. Bronze foliage . . . | 1.00 | 6.00 | 50.00 |
| ☛ Nokomis. 5 ft. Large, vivid crimson flowers. Rich bronze foliage | 1.50 | 10.00 | 90.00 |
| ☛ Palm Beach. 3½ ft. Eye-catching and destined to great popularity. Broad, long petaled flowers of maize-yellow, with faint blush of pink | 3.50 | 30.00 | 250.00 |
| ☛ Razzle Dazzle. 4 ft. Dazzling crimson-maroon and yellow . . . | 4.00 | 35.00 | 300.00 |
| ☛ Susquehanna. 3 ft. Fine for small beds. Old-rose-pink flowers . . | 1.50 | 12.00 | 100.00 |
| The Ambassador. 5 ft. A bronze-leaved President. Vigorous . . | 4.00 | 25.00 | 200.00 |
| ☛ The President. 4 ft. Far and away superior to any other red Canna produced. Gleaming scarlet . . | 1.00 | 6.00 | 50.00 |
| ☛ Victory. 3 ft. Popular apricot shade | 2.00 | 10.00 | 90.00 |
| ☛ Vulcan. 3 ft. Splendid medium-sized flowers of rich cardinal-red. Excellent to mass | 2.50 | 20.00 | 180.00 |
| Wyoming. 7 ft. Very large, orange-colored blossoms, above rich purplish bronze foliage . . . | .75 | 4.00 | 35.00 |

That Queen of Pink Cannas, *Mrs. Pierre S. du Pont*, has, in our opinion, completely overshadowed the old favorites, *Mrs. Alfred Conard* and *City of Portland*.

Cut yourself a slice of
BIGGER PROFITS
from
EVERGREENS

A point of particular interest to Nurserymen was brought out by Secretary of Commerce Hoover on December 2, in his 1927 report to President Coolidge. He emphasized that "this past year **new construction**, amounting to \$7,000,000,000 in value, constituted a powerful factor in maintaining business activity and prosperity." And as every live Nurseryman knows, new construction means, generally, **new chances to sell nursery stock.**

Another authority has pointed out that people are turning from racing about the country to find real pleasure in fixing up their home surroundings. Prepare to handle your share of this great business predicted for Nurserymen! Possibly you should **line-out more Evergreens.** A noted Landscape Architect says "when planning the surroundings of their homes, people almost always think first of Evergreens." Isn't it reasonable, then, that **great quantities should be planted to take care of the increasing demand?**

You can get several qualities of Evergreens for lining-out, but is there any real reason why you shouldn't plant material that you can feel confident will produce specimens you can sell at a profit. Only by setting out such stock can you be sure of maximum success. Rows without a break; plants alive to the very tips; Evergreens that will, in effect, be just what you have been looking for.

Think these thoughts as you make up your planting list from Page 3 of this booklet—you will be handsomely repaid.

PRICE LIST OF ROSES including Hugonis

Send for our Wholesale Price List of Roses, which will be ready sometime in January.

The Conard-Pyle Co.

Robert Pyle, President

WEST GROVE, PA.

